

IRANIMEX2024

Iran international maritime and
offshore technologies exhibition

26 - 28 Nov. 2024 - Bandar Abbas



> introduction

The Islamic Republic of Iran, with its extensive coast and location in the most significant maritime region of the world (the Persian Gulf and the Oman Sea), along with its millennia-long seafaring history and abundant potential for investment and development in maritime affairs, is considered one of the unique countries in the region. The IRANIMEX Maritime Exhibition is the largest maritime event in the country, both in terms of quantity and quality, held in Iran. This exhibition is organized with the aim of promoting maritime culture, creating and enhancing the development of scientific and commercial relationships, increasing the regional and global maritime market share, empowering and developing maritime services, preserving domestic capabilities, and localizing the country's maritime industry. The exhibition's programs are aligned with the maritime-oriented development plan and the realization of a maritime-based economy.

Undoubtedly, the maritime industry plays a crucial strategic role in the national economy, the implementation of the principles of the resistance economy, and the 2025 horizon and the achievement of the country's development programs. Therefore, the International Maritime Exhibition of the Islamic Republic of Iran can play a significant role in this context.



➤ Maritime industries

The Islamic Republic of Iran, with its geoeconomic positions in the Persian Gulf, the Strait of Hormuz, the Sea of Oman, and the Caspian Sea, is considered one of the largest markets for maritime industries in the region and the world. Currently, due to Iran's location on two transit the North-South and the East-West Transit Corridor, the presence of more than 70% of the world's oil and gas reserves, nearly 5,800 kilometers of coastline including island coasts, dozens of commercial and oil ports, and free trade and economic zones, significant industrial and investment opportunities have been created in the maritime and port services sectors, shipping, construction and repair of various types of vessels, offshore industries, fisheries, education and research, and marine tourism attractions.





➤ Investment opportunities in the marine market

- Creating New Capacities for Cargo and Passenger Loading and Unloading in the Ports of Iran and the Region.
- Development and equipping of the region's marine fleet with the construction of various types of container vessels, bulk carriers, multipurpose vessels, general cargo ships, LNG and LPG carriers, passenger and recreational vessels, coastal service vessels, service vessels, barges, landing crafts, various types of fishing and fishery vessels, modern vessels, hovercrafts, supply boats, crew boats, utility boats, and more.
- Repair, maintenance, and provision of equipment, fuel, necessities, and Human Resource for thousands of small and large vessels operating annually in Iranian seas.
- Construction, maintenance, and operation of offshore facilities and oil and gas fields in the Iranian Sea.
- There are Many aquatic resources in the Iranian Seas that increase the potential of the Marine Truism.

➤ The Future of Maritime Technology by 2030

The trends in maritime technology worldwide up to 2030 have been reviewed with the collaboration of three reputable global institutions. Lloyd's Register, the UK-based research company QinetiQ, and the University of Southampton have provided a report on global trade transportation, marine power, and the ocean environment, examining pollution, overuse of resources, and climate change. According to this report, by 2030, the number of offshore structures worldwide will double, including a hundredfold increase in wind turbines. Additionally, within the next 15 years, 50% of the oil used globally will be extracted from offshore oil structures, and 50% of the world's population will live in coastal areas. Thus, oceans and related industries will play a significant role in the future well-being of the global population. The report also emphasizes the use of oceans in the creation of medicines, materials, and energy production and identifies three anticipated changes in the maritime field to meet future needs:

- 1. Advanced Materials:** The future will see an increasing trend in the use of high-strength materials for marine structures. These materials are also equipped with internal sensors that, with the ability to support the strength of the materials, enable automatic repair.
- 2. Advanced Data Processing:** The acquisition of complex data from unique resource extraction activities, exploration projects, and their environmental impacts will enable humans to evaluate and understand the effects of their activities in relation to oceanic operations.
- 3. Energy Production from Fossil Sources:** Energy production by offshore structures will reduce human dependency on fossil fuels, and lead to minimal environmental pollution.



➤ The future of Iran's marine industry

The future of Iran's marine industry is evaluated positively due to several key factors that indicate significant potential for growth and development:

1. Strategic Geographical Location:

- Strait of Hormuz: Iran's proximity to the Strait of Hormuz, a vital global shipping route for oil and gas, positions it as a critical player in international maritime trade and energy transportation. This strategic location attracts international investment in maritime and port infrastructure.

2. Development of Port Infrastructure:

- Shahid Rajaei Port: As Iran's largest and busiest port, continuous development and modernization projects are increasing its capacity and efficiency. This port is a major hub for container traffic, bulk cargo, and petrochemical exports.

- Modernization Investments: Ongoing investments in modernizing port facilities, including container terminals and logistics centers, enhance Iran's capacity to handle increased trade volumes and improve operational efficiency.

3. Advances in the Oil and Gas Industry:

- Offshore Oil and Gas Fields: The development of offshore oil and gas fields and investments in refining and storage facilities are crucial for the growth of Iran's marine industry. This sector is vital for Iran's economy and energy security.

- Renewable Energy Projects: Emerging opportunities in renewable energy, such as wind and solar power, leverage Iran's natural resources and support sustainable development within the marine sector.

4. Special Economic Zones (SEZs):

- Incentives for Investment: The establishment of SEZs near major ports like Bandar Abbas offers tax incentives, reduced tariffs, and simplified customs procedures, encouraging foreign investment and industrial growth.





- **Industrial Base:** The presence of diverse industries, including petrochemicals, oil refining, shipbuilding, and fisheries, provides synergistic opportunities for businesses to integrate into established industrial ecosystems.

5. Integrated Transportation and Logistics Network:

- **Connectivity:** Bandar Abbas and other major ports are well-connected by road, rail, and sea, facilitating efficient movement of goods within Iran and to international markets. This integrated network supports the development of comprehensive logistics services.
- **Transit Trade:** Iran's role as a transit hub for landlocked countries in Central Asia enhances its importance in regional trade, providing opportunities for logistics and supply chain management companies.

6. Government Support and Favorable Policies:

- **Supportive Policies:** The Iranian government promotes investment in the marine industry through favorable policies, infrastructure development, and international cooperation agreements.
- **Public-Private Partnerships (PPPs):** Encouraging PPPs can lead to increased investment and expertise in the development of port and marine infrastructure, driving growth and innovation.

7. Tourism and Marine Recreation:

- **Coastal and Marine Tourism:** Iran's scenic coastline and islands offer opportunities for developing tourism infrastructure, including resorts, marinas, and recreational activities, attracting domestic and international tourists.
- **Cultural and Historical Sites:** Rich cultural heritage and historical sites in coastal regions can be leveraged to promote cultural tourism, adding another dimension to the marine industry.

8. Sustainability and Marine Conservation:

- **Sustainable Practices:** Emphasis on sustainable fishing practices, marine biodiversity conservation, and pollution control measures ensures the long-term health of marine ecosystems and resources.

Overall, the future of Iran's marine industry is promising, driven by its strategic location, robust port infrastructure, industrial potential, supportive government policies, and emerging opportunities in energy and tourism. These factors collectively contribute to a positive outlook for growth and development in Iran's marine sector.

➤ Sea-Based Development A necessity for a resistance economy

a lot of efforts have been made to develop and realize the potential of maritime capacity. In general, developmental capacities in maritime matters can be categorized into the following areas:

1. Industrial Capacities including production, repair, scrapping, and others.
2. Commercial and Service Capacities such as facilitating the transit of goods through the country's maritime borders.
3. Fisheries Capacities.
4. Social Capacities.

With the development of awareness and dissemination of maritime tourism attractions in the inland waters of the north and south of the country and the islands, including the industrial capacities that we are more familiar with, the use of under seabed resources, especially in areas where we share oil fields with others, has not been sufficiently exploited, and our neighbors and partners have taken a larger share than us.

However, there are other areas of activity that can provide employment for the youth of the country and serve as the basis for the sustainable development of the country's coasts. Some of these areas include: shipbuilding, ship repair, ship scrapping and recycling, production of spare parts for light and heavy service vessels, production of wooden decoration items for the interior of vessels and ships, safety items for vessels, and more.



IRANIMEX (Iran international maritime and offshore technologies exhibition)

During the holding of the International Exhibition of Iranian Marine Industries from 2003 to 2019, IRANIMEX, in collaboration with Siraf Company, plans to hold the International Maritime Industries Exhibition of Iran in December 2024. This event aims to identify and showcase investment opportunities and present the capabilities and latest achievements of Iran's maritime and port industries on an international level.

In previous years, Iran's International Maritime Exhibition, held over four days in a 21,000 square meter indoor hall on Kish Island, received significant attention from industry owners, traders, specialists, researchers, and journalists, both domestic and international.

Typically, more than 300 domestic and international companies from countries including the Netherlands, Italy, Germany, Romania, the United Kingdom, France, Spain, Croatia, Norway, Estonia, Portugal, Greece, Sweden, Turkey, Ukraine, India, Oman, Russia, Serbia, Poland, Singapore, the UAE, Azerbaijan, China, Japan, and South Korea participated. They showcased their latest achievements, equipment, and various components related to maritime industries, navigation, and associated services, offering visitors a chance to see the latest advancements. This exhibition provided an excellent opportunity for participants to negotiate and interact.

Undoubtedly, the establishment of the Maritime Industries and Navigation Exhibition of Iran, aligned with the latest global exhibition standards, can play a significant role in identifying and expanding commercial relations and creating investment opportunities between maritime and navigation industry centers and their foreign counterparts.

Accordingly, it has been decided to hold IRANIMEX 2024 in Bandar Abbas, Iran's maritime capital, in the presence of the country's maritime organizations to increase the capabilities and achievements of the national maritime and offshore industries.





IRANIMEX Aims

1. Introducing capacities of the country in the production, commerce, and services related to maritime industries.
2. Showcasing the latest achievements of knowledge-based companies in the maritime sector.
3. Identifying and introducing the existing obstacles and weaknesses in the country's maritime industries and striving to solve them.
4. Attracting support from relevant government organizations and creating more interaction with other entities.
5. Creating suitable platforms to attract investors in various sectors of the country's maritime industries.
6. Appropriately introducing and utilizing the existing capacities of the country's maritime industries.
7. Becoming familiar with products, innovations, and existing capacities in other countries.
8. Striving to achieve global standards in maritime sectors.
9. Promoting the maritime culture of the country and emphasizing the need for greater attention to this strategic domain.
10. Establishing connections between maritime universities and maritime industries and companies.
11. Creating or enhancing the approach to exporting products to other countries and establishing commercial relations with foreign partners and attracting the attention of officials to the necessity of maritime-centric development as a national priority.
12. Completing the production chain to achieve products and services with higher added value to increase exports.
13. Creating a suitable commercial and investment space between domestic and foreign producers.
14. Introducing and developing the latest investment opportunities in great national projects and private sector investment projects.
15. Exchanging technical and commercial information between investors, project executors, partners in the maritime sector, and exhibition participants and visitors.



Secretariat of the IRANIMEX

Exhibition organizer:

Address: Unit 1, Floor 1, Number3, Taheri St, Falahi St, Zafaraniye, TEHRAN, IRAN.

phone number: +9821 26918001_4

Cell phone: +989125994918

Fax: +982126918005

Website: <http://www.iranimex.org>

Email: info@iranimex.org

Exhibition area:

Interior space: 12000 Square meters

Event place and event time:

26 to 28 November 2024

Bandar Abbas International Exhibition, BANDAR ABAS

Exhibition hours: 16 to 22

Dates and operating times of the Exhibition:

26.11.2024 – 28.11.2024 from 16:00 to 23:00

Installation dates:

20.11.2024 - day zero (only for delivery and placement of heavy and large-sized exhibits) from 9:00 to 21.00

Exhibitor arrival dates:

25.11.2024 from 09:00 to 22:00

Exhibitor departure dates:

28.11.2024 from 22:00 to 23:00

Dismantling dates:

from 29.11.2024 from 09:00 on a 24-hour basis until 30.11.2024



IRANIMEX Profile:



Shipping & Logistics



Bunkering Industry



Ship Building & Repair



Offshore Industries



Ports & Shores



Maritime Spare Parts & Equipment



Ship Designers & Engineers



Maritime Technologies, Education & Researches



Classifications, Standards & Conventions



Maritime Electronic, Communication & Navigation



Dredging



Naval Defense



Marine Tourism



Maritime & Port Services



Fisheries

IRANIMEX Profile:

Ports and shipping:

Port infrastructure, Port development and construction, Port transportation, Loading and unloading installation, Shipping, Shipping lines and agencies, Port logistics and support systems, Ship traffic services, Container transport systems, Dry goods transport systems, Safety and storage equipment.

Ship building and repair industries:

Various container vessels, bulk carriers, multipurpose vessels, general cargo vessels, gas carriers (LNG, LPG), passenger vessels, coastal service vessels such as dredgers, tugboats, fuel carriers, coastal patrol boats, service vessels, barges, landing crafts, various fishing vessels, various military vessels, modern hovercraft, supply boats, crew boats, utility boats, and more.

Marine Equipment Manufacturers and Suppliers:

Deck equipment and tools, anchors and related equipment, alloy materials, protection and maintenance equipment, various insulations and coatings, telecommunication equipment, EPD technology and radars and sensitive systems, monitoring systems, control systems, marine guidance and navigation, ship guidance systems, software and switching, ship management systems, ship protection and defense equipment, high-voltage electrical technology, generators, transformers, converters, lighting systems, welding and cutting equipment, acoustic and thermal insulations, vessel launching systems, pipes and fittings, ventilation systems, cranes, quality control equipment and DNT, engine repair and maintenance, engines fuel and batteries, gearboxes, two-stroke engines, motor systems, propellers, shafts, tools and parts, compressed air systems, compressors, gas discharge systems, refueling, hydraulic equipment, ventilation systems, pipes and filters, floating docks, EDP technology, lifting and handling technology, metal and metalworking measurement equipment, cabinets and racks, ship cleaning equipment, cabin tools and raw materials, air conditioning and cooling systems, environmental protection technology, fire extinguishing systems, water treatment systems, heating systems, balancing devices, pumps, protective equipment.

Consulting and Engineering Services:

Design, engineering and marine projects management, procurement engineering, marine engineering, consultancy, training and research, financial affairs, information technology, insurance, customs offices, marketing and commerce.





Offshore Industries:

Oil & gas Platforms and installations, equipment for the transportation and installation of platforms, marine pipeline laying.

Maritime and Port Services:

Dredging, various dredging methods, dredging equipment and tools, fuel supply, provision of maritime personnel, navigation and guidance of vessels in anchorages

Marine Research and Education:

Marine engineering, coastal engineering, marine structures engineering, oceanography and environmental protection, laboratories and research centers related to the sea, fisheries, marine data measurement and recording, required coastal facilities, marine exploration systems and equipment, marine research systems and equipment.

Laws, Standards, and International Conventions:

Classification societies, clubs, and standard institutions.

Marine Tourism:

Development of coastal villages, coastal and port tourism, marine industrial tourism, marine ecosystems, historical marine sites, marine culture.

Fisheries and Aquaculture:

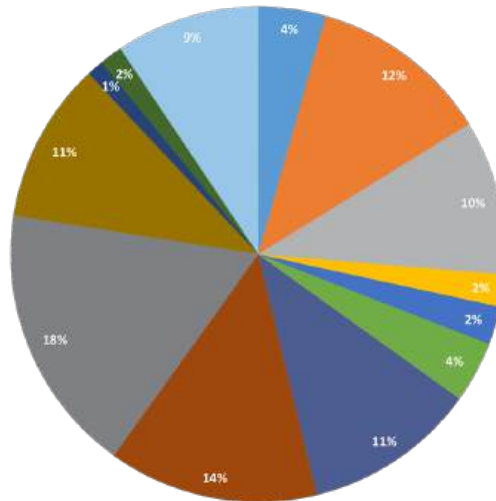
Aquatic animal fishing, breeding and cultivation of aquatic animals, industrial fishing and exploitation, processing of fishery products, export of products, and nutrition of farmed aquatic animals.



Statistics and Information

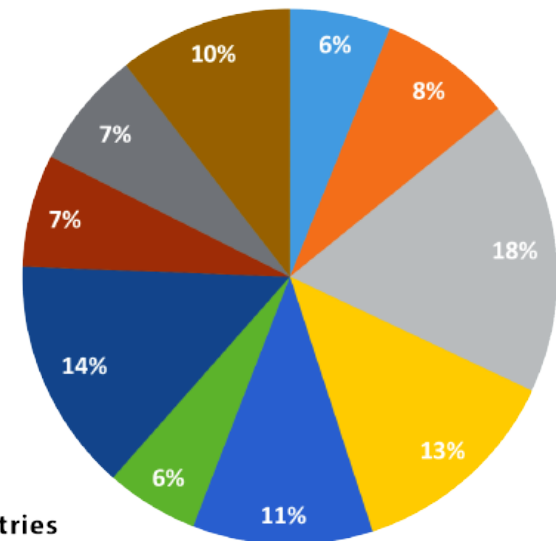
Visitors Position

- Non-specialist
- Retired
- Reporter and media
- Student
- Self employed
- Employee
- Expert
- Board of Directors
- Deputy
- Consultant
- Managing Director
- Technical manager
- Supervisor



Interested in the product groups in the show

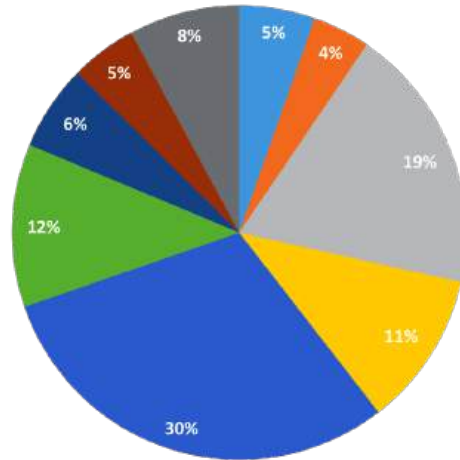
- Electronics, telecommunications and marine navigation
- Standards and laws, training, research and development, consulting and engineering services
- Construction and repair of floating and offshore structures
- Ports, port and shipping services
- Fisheries and aquaculture
- Manufacturers and suppliers of marine equipment
- Pipe laying, dredging and subsea services
- offshore industries
- Engine, propulsion and maneuverability systems
- Environment, oceanography and atmospheric sciences and related industries



Statistics and Information

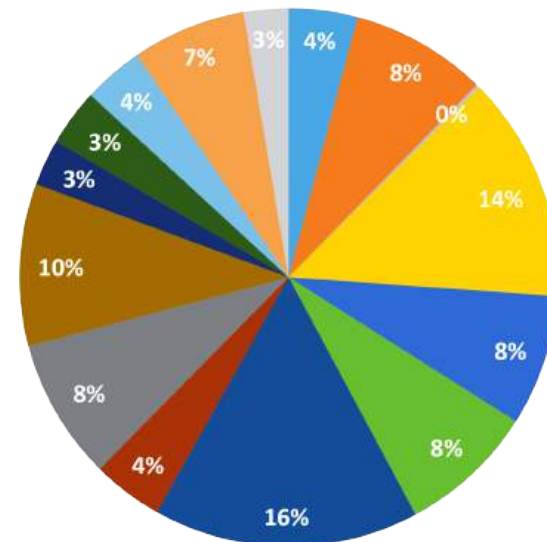
Acquaintance with the exhibition

- Website
- Press
- TV & Radio
- Social Networks
- Friends
- Invitation
- Urban advertising
- Short message
- Email



Activity field of visitors










- Marine associations
- Ship operator - ship management
- Equipment supplier
- Recovery/Reconstruction
- University of Marine Sciences - educational institutions
- Marine services (classification, financial consulting, legal)
- Ship owner - shipping company
- Government people
- Offshore operations
- Ship design - ship engineering
- Navy officials
- Port management
- Shipyard - ship repairs
- Media, press and news agency
- Ship broker

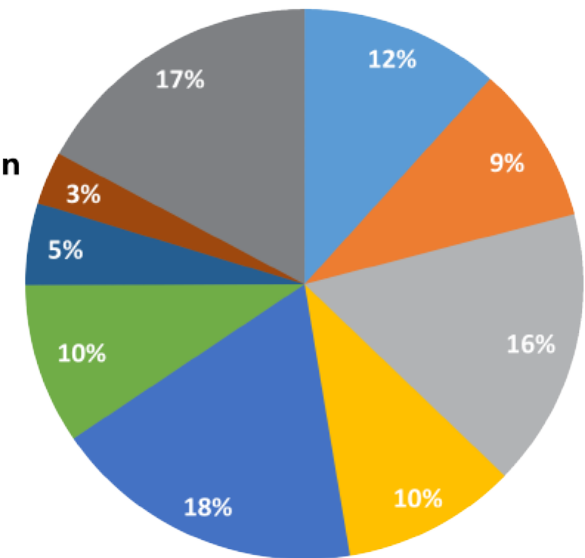


Statistics and Information



The purpose of visiting the exhibition

-  For marketing
-  To participate in future maritime industry exhibitions
-  Collect information on prices and terms of cooperation
-  Identification and communication with new suppliers
-  Maintaining relationships with previous colleagues
-  Collecting information about services and products
-  To order
-  Price request
-  Employment status



About Conference

Iran's maritime conference is held with various maritime topics. Investigating the problems of the maritime industry, formulating solutions and implementation methods according to the available opportunities, examining the development of Makran beaches, etc.

This event is held with the aim of identifying investment opportunities and presenting capabilities and latest achievements of Iran's maritime and port industries at the international level.



➤ IRANIMEX AT A GLANCE

20,000 sqm gross exhibition area • 7,154 visitors from 37 countries • 400 national and international conference delegates • 284 exhibitors from Iran, The Netherlands, Belgium, China, Korea, Germany, Sweden, Spain, Turkey, Norway, Italy and The UAE

Undoubtedly, the establishment of 'IRANIMEX,' the exhibition of Iran's maritime industries, which aligns with the latest global exhibition standards, can play a significant role in identifying and expanding commercial relations and creating investment opportunities between maritime industry centers and their foreign counterparts.

➤ Visitors by nature of business

Government, associations & navy authorities
9%

Shipyards, ship designers, ship engineers
28%

Equipment suppliers
15%

Ship owners, ship management, ship brokers
9%

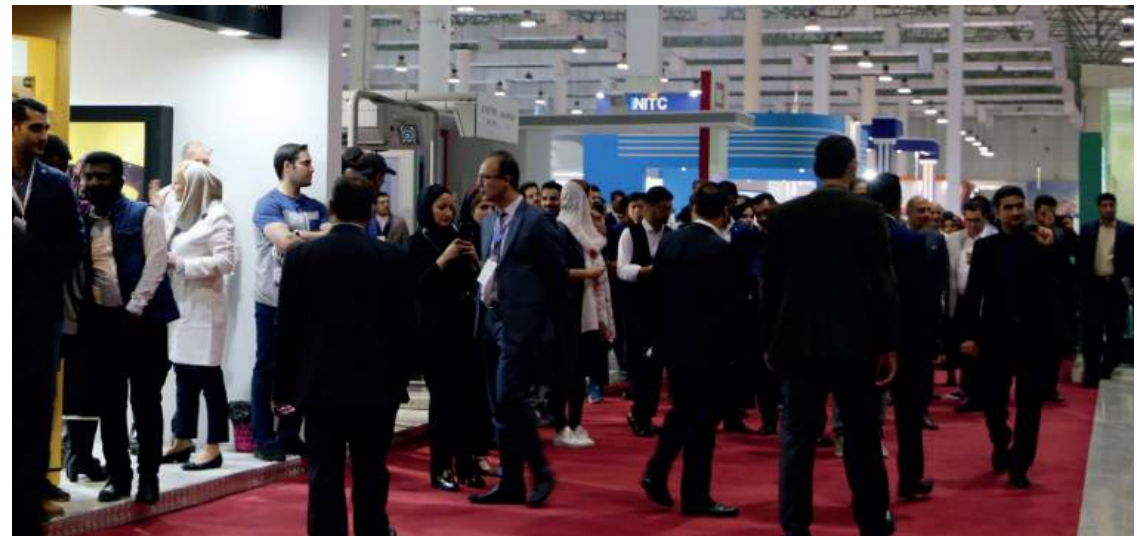
Offshore operators
18%

Maritime services
9%

Maritime University
2%

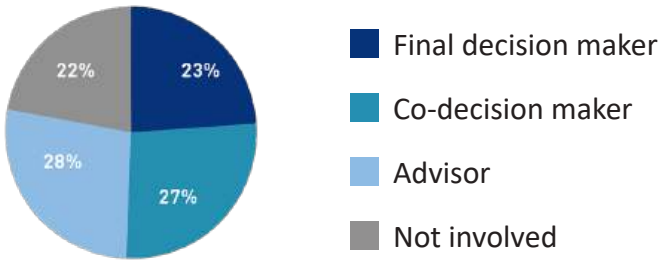
Port and salvage
9%

Media & press
1%



Engineer Mazarei, CEO of Araye Modern Company:
The "IRANIMEX" exhibition has significant impacts on economic growth and contributes to the advancement of the maritime industry in the country, as this exhibition provides an excellent opportunity for participants to negotiate and interact.

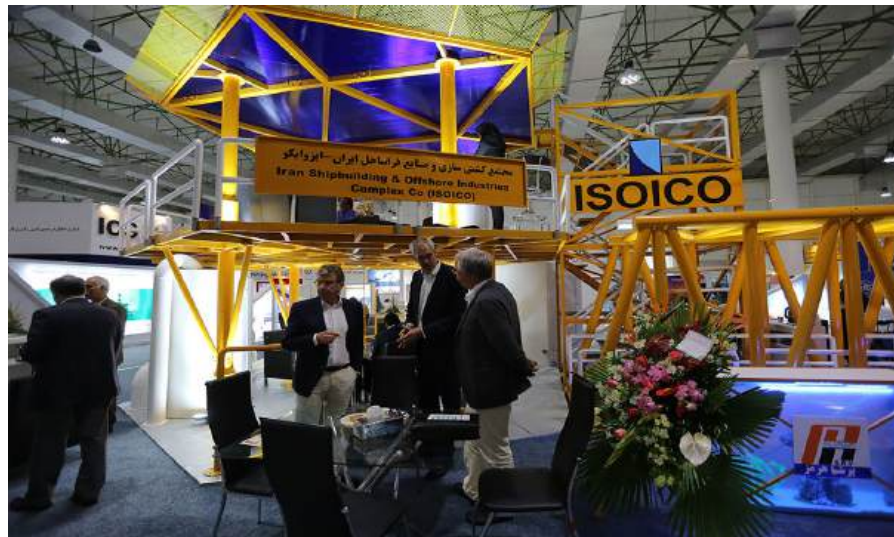
➤ Visitors decision making authority



Engineer Yazdan Panah, CEO of Borhan Darya Kish, introduced “IRANIMEX” as follows:
“IRANIMEX” is a platform for showcasing the necessary technical and engineering expertise and demonstrating the capabilities of local specialists in technical and support fields.

➤ Top 5 reasons for visit

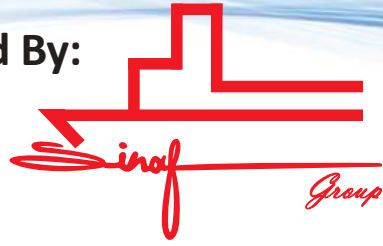
1. Collecting specific (technical) information
2. Establishing new contacts/finding new suppliers
3. Requesting quotations and placing orders
4. Networking with existing relations
5. Keeping tabs on market developments



Engineer Reza Jadidzadeh, CEO of Sheev Esp Company:
“IRANIMEX,” as a specialized exhibition, can help create a competitive market through the presence of numerous companies in a single field. Therefore, it contributes to the dynamism and updating of participating companies and provides the benefit of ease in product selection for applicants and participants.

Sponsors

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